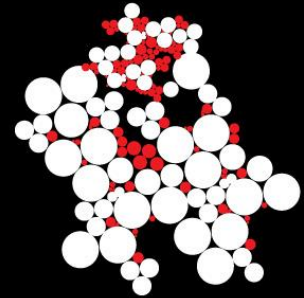



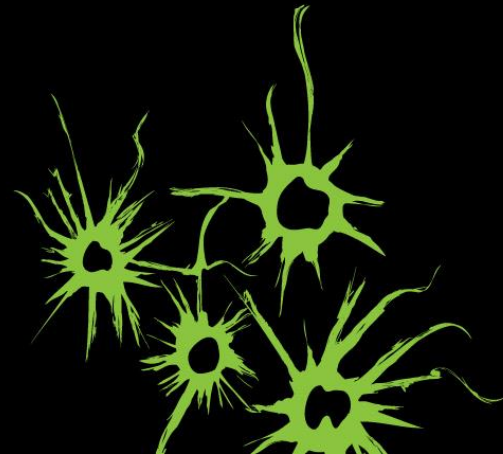
UNIVERSITY OF TWENTE.

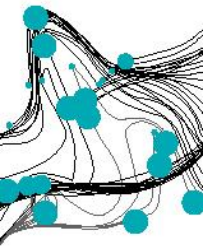


# TWITTER CANCER AWARENESS CAMPAIGNS AS #IDENTITYPROJECTS FOR PREVENTION AND EARLY DETECTION BEHAVIOR

Lunch Lecture Inter-Actief – April, 4<sup>th</sup> 2017

 @AnnaPriante – a.priante@utwente.nl

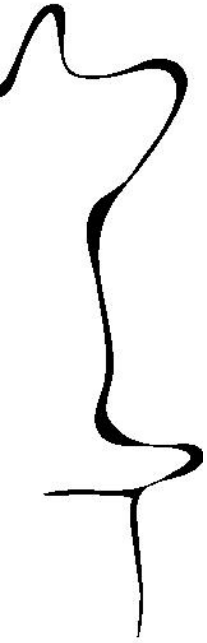




# Agenda

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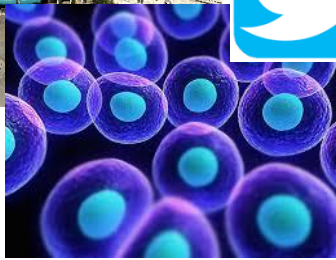
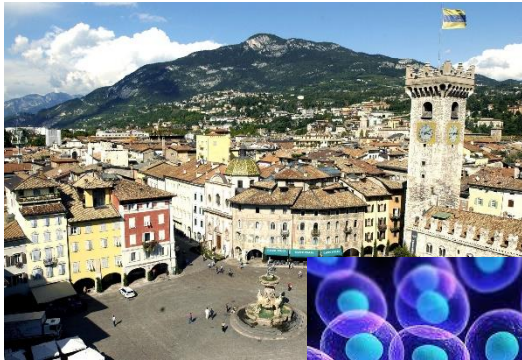
- Something about me
- PhD project
- Social Identity Classifier and applications
- Q&A



# #WhoIAm in 160 characters and some more



UNIVERSITY OF TRENTO - Italy



**Anna Priante**

@AnnaPriante

PhD researcher on online social movements @UTwente | Topic: Twitter cancer awareness campaigns, online identities and offline behaviors | Musician | Foodblogger

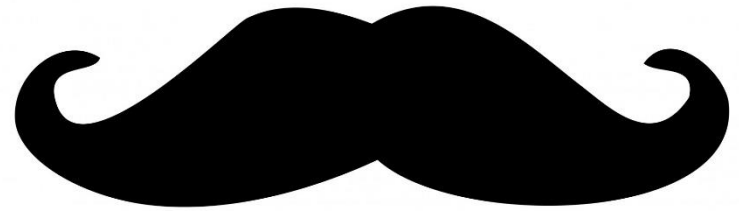
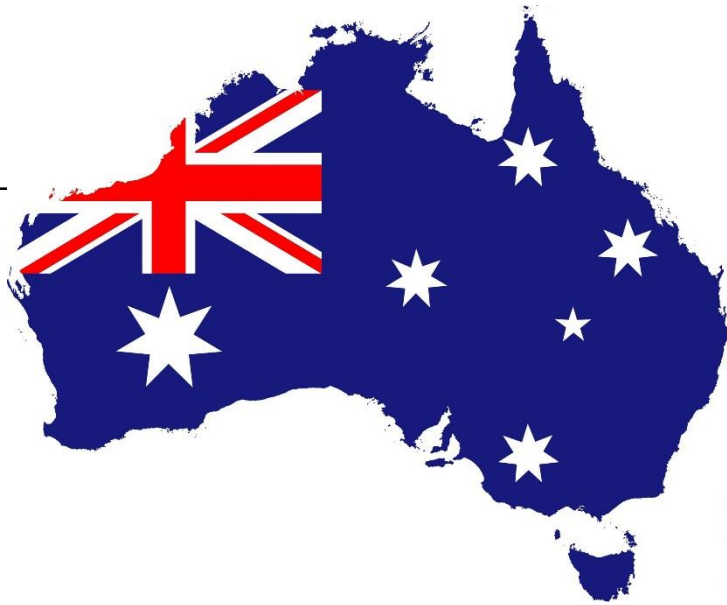


# **TWITTER CANCER AWARENESS CAMPAIGNS AS #IDENTITYPROJECTS**

---

## **A multi-level study of the influence of online identities on offline behaviors**







**MOVEMBER**



ALL OF US



CANCER

# GROW A MO SAVE A BRO

JOIN ME. [MOVEMBER.COM](http://MOVEMBER.COM)



# GROW + GIVE + MOVE

[MOVEMBER.COM](http://MOVEMBER.COM)

## MOVEMBER MOUSTACHE STYLE GUIDE



THE WISP



THE ABRAKADABRA



THE ROCK STAR



THE UNDERCOVER BROTHER



THE TRUCKER



THE REGENT



THE BUSINESS MAN



THE BOX CAR

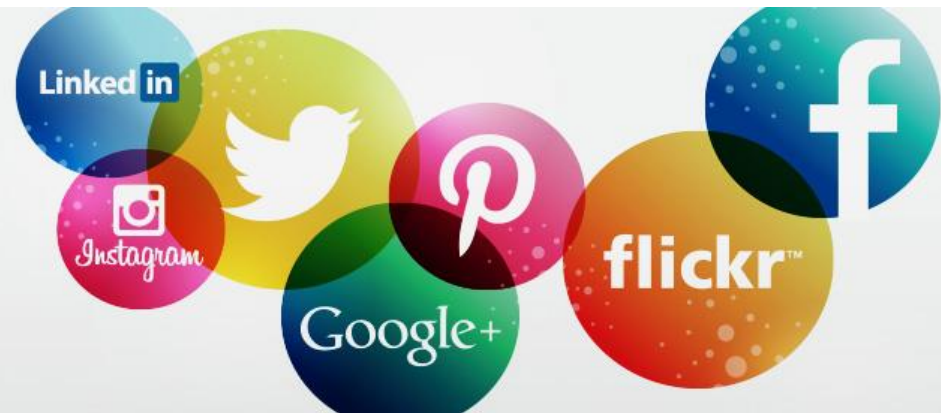


THE CONNOISSEUR



THE AFTER EIGHT

MOVEMBER.COM



# Anna Priante

OPZET FONDSSENWERVING 63%

Ga naar openbare pagina



*Mijn motivatie*  
To raise awareness about the importance of healthy behaviors and early detection to prevent cancer

**1**  
EERSTE JAAR MO SISTA!



- Anna Priante

MIJN MOSPACE-PAGINA

TEAM

NETWERK

FONDSSENWERVING: DE TIPS

TE DOWNLOADEN

MEER



## MOVE-update

8 WEKEN GELEDEN

Ik heb gefietst **10 kilometer**

DELEN VIA FACEBOOK [VERWIJDEREN](#) [AANPASSEN](#) [VERSTOPPEN](#)



## MOVE-update

8 WEKEN GELEDEN

Ik ben actief geweest gedurende **1 uur**

DELEN VIA FACEBOOK [VERWIJDEREN](#) [AANPASSEN](#) [VERSTOPPEN](#)

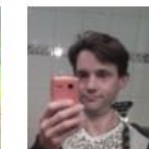


## MOVE-update

8 WEKEN GELEDEN

Ik ben

URL voor fondsenwerving



## Teamcaptain TIJS VAN DEN BROEK

Post een teamupdate.

OPMERKING

MOVE-UPDATE



**Anna Priante**  
@AnnaPriante

#MOVE DAY 2 Every day I go to work by bike. Just 10 km per day but it is good to move #movember #modatagranttvente

Visualizza traduzione



RETWEET  
1



Anna Priante ha Ritwittato



**Movember USA** @Movember - 2 nov 2015

Every Mo matters! It's not too late to sign up to Grow or MOVE this #Movember bit.ly/SignUpMovember...



90 32



**Anna Priante** 😊 feeling motivated.

18 November 2015 ·

#SupportTheCause: I'm helping #Movember change the face of men's health with my donation. Join me in supporting this important cause!  
<http://mosista.co/annapriante>

Like Comment Share

and 3 others like this.

Anna Priante ha Ritwittato



**Movember USA** @Movember - 31 ott 2015

Tomorrow is #Movember 1st! Time to #Shavethedate. Are you ready?  
[bit.ly/SignUpMovember...](http://bit.ly/SignUpMovember...)



50 29



**Anna Priante**

29 November 2015 ·

Ultimo giorno, last run of the day!  
Join me and support the cause!



**Anna Priante** 😊 feeling motivated.

18 November 2015 ·

#SupportTheCause: I'm helping #Movember change the face of men's health with my donation. Join me in supporting this important cause! <http://mosista.co/annapriante>

Like Comment Share

and like this.



Write a comment...



# Anna Priante

OPZET FONDSWerving 63%

Ga naar openbare pagina

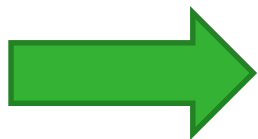


Mijn motivatie  
To raise awareness about the importance of healthy behaviors and early detection to prevent cancer

1  
EERSTE JAAR MO SISTA!

MIJN MOSPACE-PAGINA TEAM NETWORK FONDSW

ARE THESE ONLINE CAMPAIGNS EFFECTIVE? UNDER WHICH CONDITIONS ARE THEY EFFECTIVE?



€ 30  
€30 / €0 raised

17 / 30  
MOVEs

URL voor fondsenwerving <http://mosista.co/annapriante>

**TWITTER CANCER**

---

**AWARENESS CAMPAIGNS  
AS #IDENTITYPROJECTS**

**A multi-level study of the  
influence of online identities  
on offline behaviors**

# Effectiveness of online campaigns

---

Online (low-threshold) behavior



Meaningful offline behavior





# How can we study campaigns effectiveness?



**ONLINE  
IDENTITY**

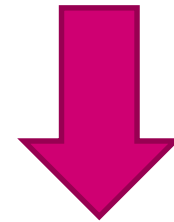


Conceptualize, explore and test how online identities explain the effectiveness of online campaigns

## EFFECTIVENESS OF ONLINE CAMPAIGNS



online



offline



# Identities on Twitter

## Profile & Descriptions



**Anna Priante**  
@AnnaPriante  
PhD researcher on online social movements @UTwente | Research to Twitter cancer awareness campaigns and offline behaviors | Foodblogger | Musician.



**Tijs van den Broek**  
@tyskevdb TI SEGUE  
Social scientist & engineer at TNO & University of Twente - Twitter Dat awardee - Home brewer



**Michel Ehrenhard**  
@hythlodae TI SEGUE  
Onderzoeker @UTwente | disruptieve verandering, nieuwe organisatievormen, ondernemend leidinggeven, decision making | ICT | Twitter #datagrnt | voetbal |hiking

## Hashtags

#movember #modatagranttrente  
#moustache #menshealth

## Tweets & retweets



**Anna Priante**  
@AnnaPriante

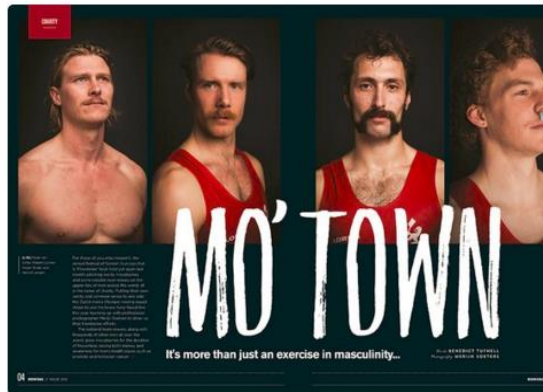
#MOVE DAY 2 Every day I go to work by bike. Just 10 km per day but it is good to move #movember #modatagranttrente

Anna Priante ha Ritwittato

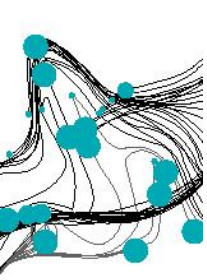


**Movember USA** @Movember · 2 nov 2015  
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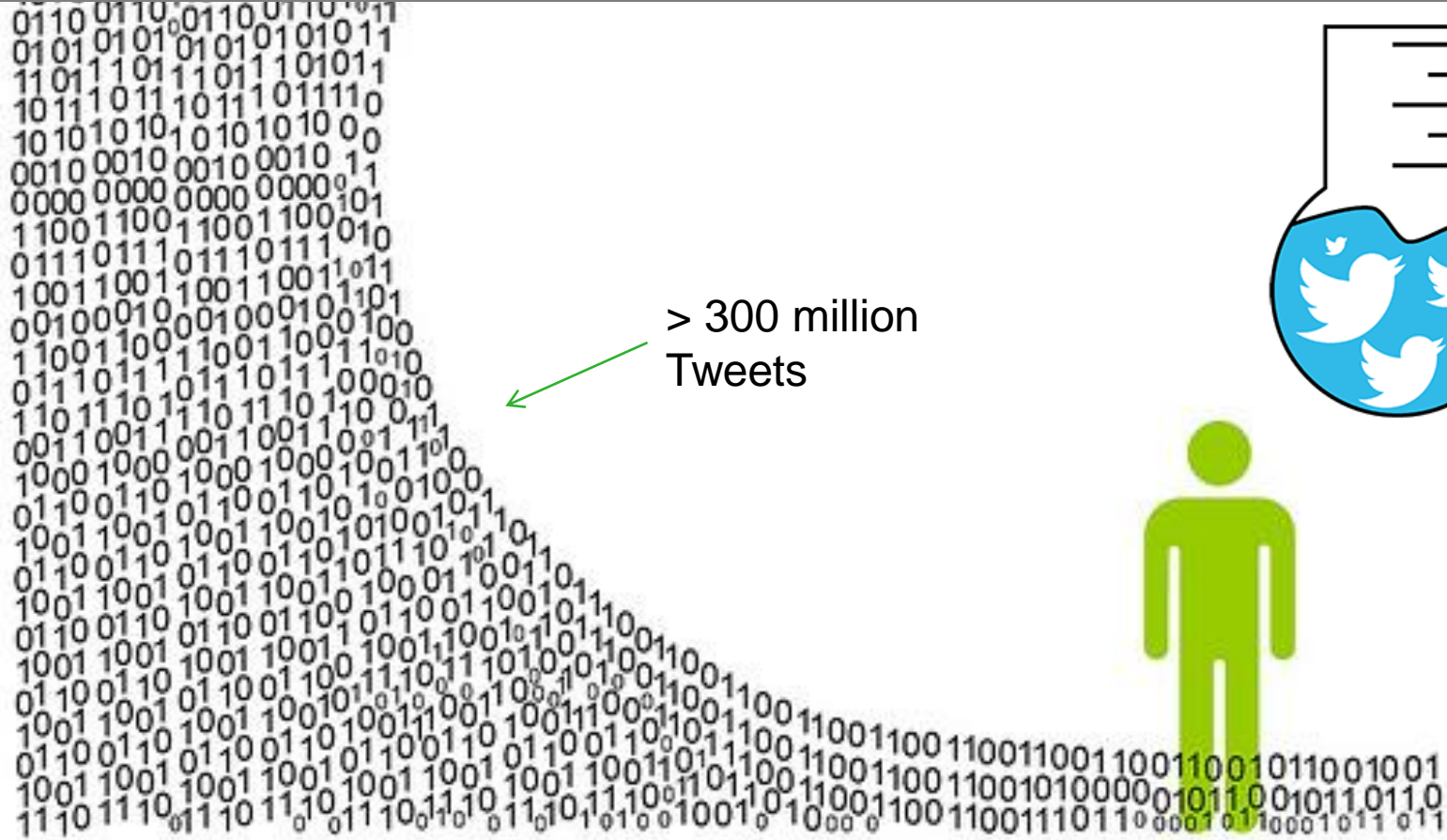
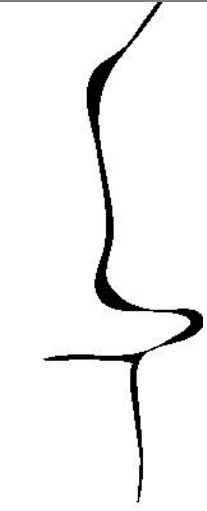
**Row360 Magazine** @row360 · 18 gen  
Some magnificent Dutch facial furniture on display this issue, all in the name of a great cause #movember #rowing  
Holland 8, Merijn Soeters e Movember UK







# 'Big social data': all tweets from 9 campaigns and 6 cancer types since 2008



> 300 million  
Tweets







# #WhoAmI IN 160 CHARACTERS? CLASSIFYING SOCIAL IDENTITIES BASED ON TWITTER PROFILE DESCRIPTIONS

---

*A. Priante, D. Hiemstra, T. van den Broek, A. Saeed, M. Ehrenhard, A. Need*

▪ *Proceedings of the first EMNLP Workshop on Natural Language Processing and Computational Social Science, Association for Computational Linguistics, ISBN 978-1-945626-26-5, pages 55-65, 2016*

## **Main contributions:**

1. Social theory can be used to guide NLP methods, and NLP methods provide input to revisit social theory
2. Three social identity classifiers of Twitter profile descriptions (English) for scaling-up online identity research to massive datasets

# From language to identity and behavior



LANGUAGE



SOCIAL IDENTITY



BEHAVIORS



**Anna Priante**  
@AnnaPriante

PhD researcher on online social movements @UTwente | Topic: Twitter cancer awareness campaigns, online identities and offline behaviors | Musician | Foodblogger



# Social Theory

- **SOCIAL IDENTITY:** individual's self-concept derived from social roles or memberships to social groups

## 5-Category Online Social Identity Classification

### Relational

All I Can Say Is I Love Justin bieber.If Ur A Belieber follow me an il follow u. justin bieber ifu followed me i would scream my head off and faint love u

Husband to a great Wife, Father to a great Daughter [redacted]

### Occupational

Community Manager and vidjagame enthusiast. I also write jokes. [redacted]

IT | Gamer | Fitness & Foodie | GT86/FR-S Owner | [redacted]

### Political

**#feminist #activist:**

Cronulla Woman of the Year 2015. It's time to make #pancreaticcancer MATTER  
Volunteer [nicolefitzsims.com](http://nicolefitzsims.com) - Friend of @thedesmondtutu

### Ethnic/Religious

[redacted] loves being an Englishman [redacted] [redacted]

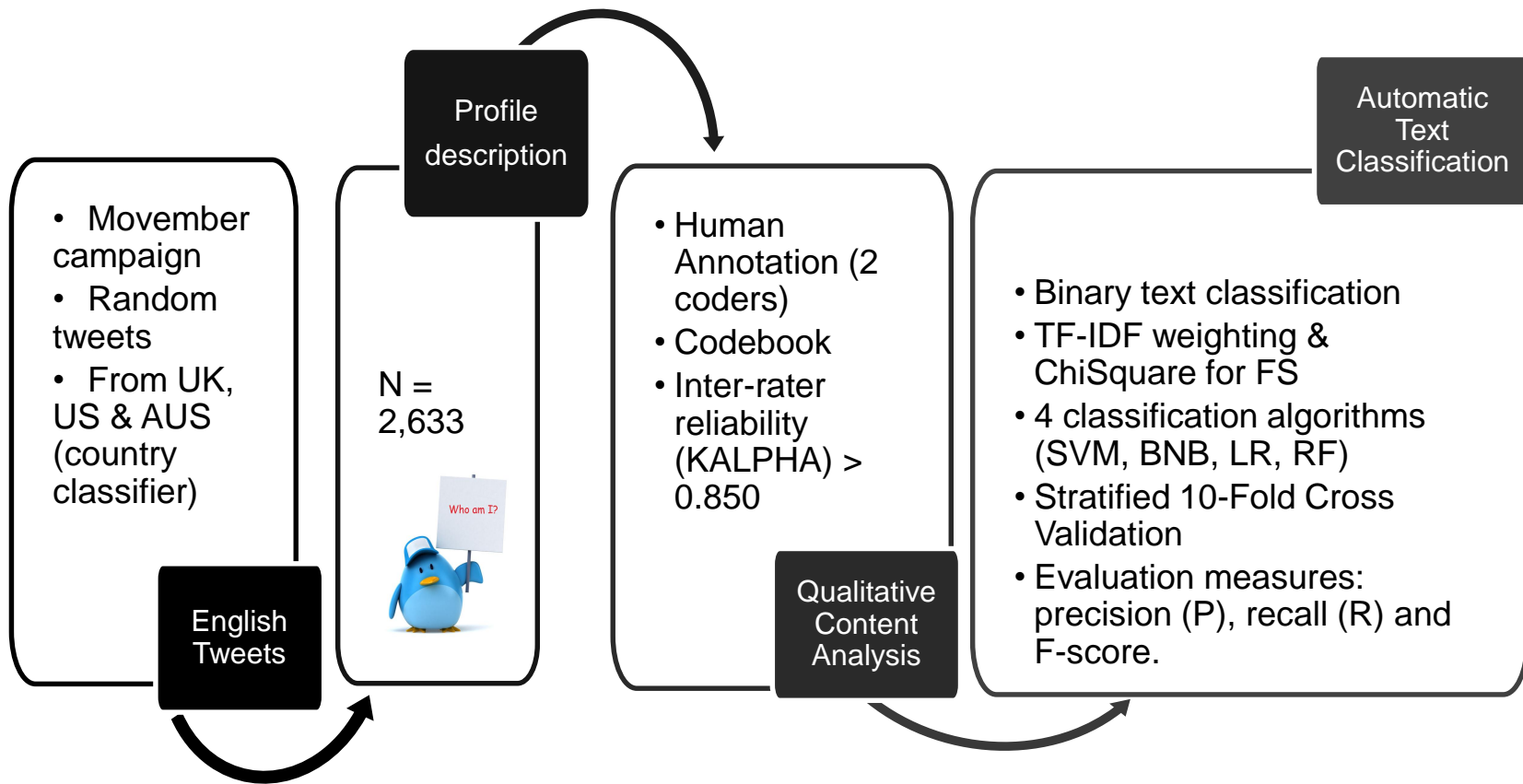
Follower of Jesus Christ.

### Stigmatized

gay white gamer geek male.

geek • insomniac • workaholic

# Data & Methods







# Experiment 1: PARTIALLY WORKS!

---

- 5-category online social identity classification
- Stratified 10F Cross Validation on 3 training sets
- Optimal classification algorithm: **Logistic Regression** (evaluation on 3 test sets)

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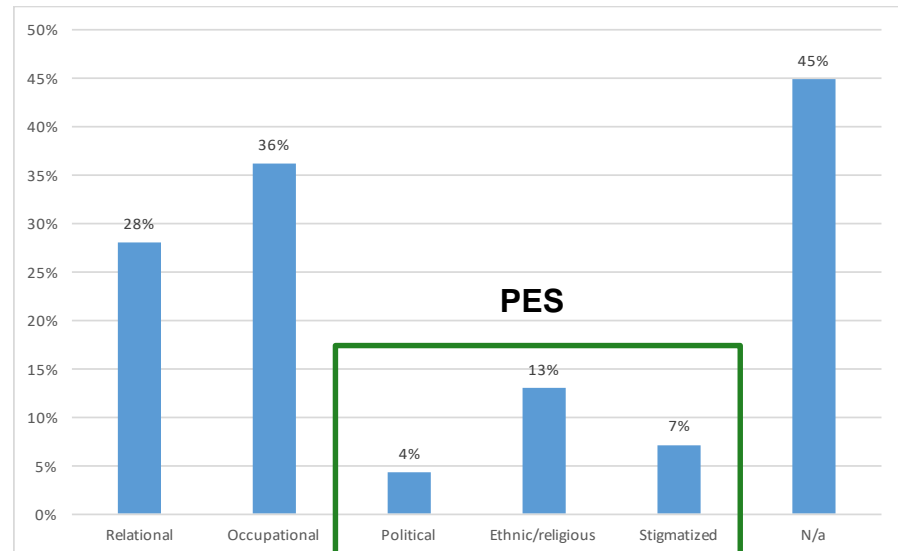
😊 RELATIONAL			😊 OCCUPATIONAL		
P	R	F	P	R	F
0.757	0.648	0.699	0.743	0.791	0.766

😞 POLITICAL			😞 ETHNIC/RELIGIOUS			😞 STIGMATIZED		
P	R	F	P	R	F	P	R	F
0.600	0.200	0.300	0.661	0.460	0.543	0.958	0.273	0.425

# REVISITING SOCIAL THEORY

- Political, Ethnic/Religious and Stigmatized identities are more engaged in collective action
- They have a collective, action-oriented nature and may often overlap
- We merge Political, Ethnic/Religious and Stigmatized identities (PES identity)

*Distributions of social identities on Twitter (based on the annotated sample).*





## Experiment 2: WORKS!

- 3-identity category merger (PES identity)
- Stratified 10F Cross Validation on Combined(1) training set
- Optimal classification algorithm: **Logistic Regression** (evaluation on Combined(2) test set)

PES		
P	R	F
0.857	0.466	0.604

We succeeded in developing 3 social identity classifiers for **relational, occupational and PES identities!**

**Social theory can be used to guide NLP methods, and NLP methods provide input to revisit social theory**



# WHAT'S NEXT?

---

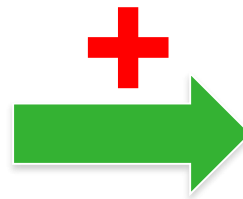
## THE ROLE OF OCCUPATIONAL IDENTITY AND COMMUNICATION NETWORKS IN CHARITABLE GIVING DURING ONLINE CAMPAIGNS



**MOVEMBER**



**Occupational  
Identity  
(Classifier)**



**Charitable  
Giving**



**Communication  
Network**

~~Frequency of  
Tweets~~

**Structural position  
in the network**



## Practical contributions for Movember

---

- Campaign organizers should consider to target people with occupational identities because they are likely to engage in charitable giving
- Limit behavioral choices to those relevant to charitable giving by lightening the intensity of Twitter activity in favor of the creation of communicative networks, social identification, interconnectedness and interdependence



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THANK YOU FOR YOUR  
ATTENTION!

QUESTIONS?



a.priante@utwente.nl  
 @AnnaPriante